



Agzistence Future Ready  
Certification Programs (AFRCP)



**Founder**  
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# BECOME A CERTIFIED AGRIBUSINESS SALES PROFESSIONAL

Join on Agzistence Platform

*Self-Assess Your Industry Readiness*

**₹ 6,000/-  
+ GST**

*i* **Module 1**

Breaking the Ice

*i* **Module 2**

Scientifically Understanding  
the Customer Needs

*i* **Module 3**

Presenting the Solution

*i* **Module 4**

Gaining the Commitment

*i* **Module 5**

Customer Attitude  
Management Process

*i* **Module 6**

Seven Pillars of Your  
Personality

Contact us today to  
register for the **FULL PROGRAM**

+91-9512041135  
**Suchismita**

***Introducing Agzistence***

- 1 How to open a call, gain appointment, and earn trust and interest from the word go
- 2 Learning to use various types of probing techniques while displaying empathy and interest and concern
- 3 Powerful and Compelling Closing Skills which will shorten the sales cycle
- 4 Understanding customer types, attitudes and learning to overcome stalling and objections
- 5 A set of 7 Attitudes, Skills and Knowledge to use in tandem to project an impressive and commanding personality
- 6 The Art and Science of Product/ Service Presentation and talk solid benefits of 3 types

## Become a **Certified** Agribusiness Sales Professional

**Mr Achal Rangaswamy**  
*Agzistence's Expert*

A Trainer, Facilitator and Coach  
to Industry | 40+ years of experience  
in Sales & Marketing

